

Europass Curriculum Vitae



Personal information

First name(s) / Surname(s) **Motocu Marius**
Address(es) 11/3 Professor Tudor Ciortea, Apartment building M,
 RO-400317 Cluj-Napoca (Romania)
Telephone(s) 0264420597 **Mobile:** 0744202068
E-mail(s) mmotocu@gmail.com;
Nationality(ies) Romanian
Date of birth 15/11/1960
Gender Male

Desired employment / Occupational field

„Bogdan-Vodă” University of Cluj-Napoca / higher education

Work experience

<p>Period</p> <p>Occupation or position held</p> <p>Main activities and responsibilities</p> <p>Name and address of employer</p> <p>Address(es)</p> <p>Type of business or sector</p>	<p>01/11/2009 - 2010</p> <p>Head of Finance, Accounting and Computer Science Department</p> <p>Coordination of the teaching staff activity in the department;</p> <p>„Bogdan-Vodă” University of Cluj-Napoca</p> <p>26A Gr. Alexandrescu, Cluj-Napoca (Romania)</p> <p>Higher education</p>
<p>Period</p> <p>Occupation or position held</p> <p>Main activities and responsibilities</p> <p>Name and address of employer</p> <p>Address(es)</p> <p>Type of business or sector</p>	<p>01/10/2008 - 2010</p> <p>Professor, PhD in Economics;</p> <p>1. Disciplines of interest (courses and seminars): Credit institutions operations; Bank management; Risk management in business; Credit operations market; Banking risk management;</p> <p>2. Coordination of licence theses;</p> <p>3. Coordination of dissertations.</p> <p>„Bogdan-Vodă” University of Cluj-Napoca</p> <p>26A Gr. Alexandrescu, Cluj-Napoca (Romania)</p> <p>Higher education</p>
<p>Period</p> <p>Occupation or position held</p>	<p>12/12/2007 - 30/09/2008</p> <p>I.O.S.U.D. Department Coordinator</p>

Main activities and responsibilities	- Elaboration of the documentation and the programme aiming at the recognition of the qualification of institution administering doctoral university studies; - Elaboration of the specific procedures for the implementation of the regulations on doctoral university studies administering and evolution;
Name and address of employer	„Dimitrie Cantemir” University
Address(es)	3-5 Bodoni Sandor, Targu Mures (Romania)
Type of business or sector	Higher education
Period	14/12/2005 - 18/04/2007
Occupation or position held	Scientific Secretary of the University
Main activities and responsibilities	- Coordination of the paper works on scientific research plan elaboration of the University; - Coordination of the contests for teaching jobs taking; - Coordination of the scientific activity of the teaching staff at university level.
Name and address of employer	DIMITRIE CANTEMIR University
Address(es)	3-5 Bodoni Sandor, Targu Mures (Romania)
Type of business or sector	Higher education
Period	25/04/2005 - 30/09/2008
Occupation or position held	Professor (Minister's Order no. 3955/25.04.2005)
Main activities and responsibilities	Courses and seminars of interest: 1. Banking operations technique; 2. Credit institutions accounting; 3. Bank management; 4. Monetary markets and banking operations; 5. Mortgage credit market; 6. Bank audit; 7. Bank internal control; 8. Credit institutions operations; 9. Financial intermediaries accounting;
Name and address of employer	DIMITRIE CANTEMIR University
Address(es)	3-5 Bodoni Sandor, Targu Mures (Romania)
Type of business or sector	Higher education
Period	01/09/2002 - 04/04/2005
Occupation or position held	University lecturer
Main activities and responsibilities	Courses of interest: 1. Banking operations technique; 2. Credit institutions accounting; 3. Bank management;
Name and address of employer	DIMITRIE CANTEMIR University
Address(es)	3-5 Bodoni Sandor, Targu Mures (Romania)
Type of business or sector	Higher education
Period	01/09/2002 - 14/12/2005
Occupation or position held	Head of Department of Banking and Finance
Name and address of employer	DIMITRIE CANTEMIR University
Address(es)	3-5 Bodoni Sandor, Targu Mures (Romania)
Type of business or sector	Higher education

Period	01/10/2002 - 28/02/2007
Occupation or position held	Associate professor
Main activities and responsibilities	Teaching and seminarization of „Financial management of the firm” discipline
Name and address of employer	Technical University of Cluj-Napoca; The Faculty of Machine Building;
Address(es)	103-105 Muncii Avenue RO-400641 Cluj-Napoca (Romania)
Type of business or sector	Higher education
Period	01/10/2000 - 31/08/2002
Occupation or position held	University lecturer (Minister's Order no. 3950/05.06.2001);
Main activities and responsibilities	Courses of interest: 1. Accounting basics; 2. Economic statistics; 3. Macroeconomic prognosis.
Name and address of employer	AVRAM IANCU University
Address(es)	Cluj-Napoca (Romania)
Type of business or sector	Higher education
Period	01/10/2000 - 01/11/2003
Occupation or position held	Associate professor
Main activities and responsibilities	Courses of interest: 1. Currency and credit; 2. Economic and social statistics;
Name and address of employer	BABEŞ - BOLYAI University; The Faculty of European Studies
Address(es)	Cluj-Napoca (Romania)
Type of business or sector	Higher education
Period	01/03/1999 - 30/08/2000
Occupation or position held	Treasury Department Manager
Main activities and responsibilities	Bank resources and investment management; Prudential management of bank deposits; Bank liquidity insurance and bank liquidity management; Interest rate policy, the setting of the levels for earned and paid interest, respectively; Exchange rate policy aiming at performing cost-minimising transactions; Management of the interest rate risk and exchange rate risk; Practice of real positive interest rates.
Name and address of employer	DACIA FELIX Bank, Bank center;
Address(es)	Cluj-Napoca (Romania)
Type of business or sector	Credit institutions
Period	18/12/1997 - 28/02/1999
Occupation or position held	University lecturer, PhD in Economics;;
Main activities and responsibilities	1. Courses of interest: - Management accounting in commerce, tourism, services 2. Tutorial activities on the course and the related seminars; seminars at the following disciplines: Financial accounting and Managerial accounting;
Name and address of employer	BABEŞ - BOLYAI University, The Faculty of Economic Sciences;
Address(es)	Cluj-Napoca (Romania)
Type of business or sector	Higher education

Period	01/10/1996 - 30/11/1997
Occupation or position held	Assistant professor, PhD Candidate in Economics (economic analysis);
Main activities and responsibilities	Seminarization of the following disciplines: 1. Management accounting in commerce, tourism, services; 2. Management accounting in industry; 3. Financial accounting. Tutorial activities on the seminars at the following disciplines: Financial accounting and Managerial accounting;
Name and address of employer	BABEȘ - BOLYAI University, The Faculty of Economic Sciences;
Address(es)	Cluj-Napoca (Romania)
Type of business or sector	Higher education
Period	01/08/1995 - 30/09/1996
Occupation or position held	Economist – credit referent;
Main activities and responsibilities	Drafting of credit documentation and credit factual examination; Management of placements in credits at branch level;
Name and address of employer	DACIA FELIX Bank, Bank branch in Cluj-Napoca;
Address(es)	Cluj-Napoca (Romania)
Type of business or sector	Credit institutions
Period	07/1994 - 31/07/1995
Occupation or position held	Head of Financial-Accounting Service;
Main activities and responsibilities	Accounting administration at branch level; Management of branch resources;
Name and address of employer	DACIA FELIX Bank, Cai Ferate Branch;
Address(es)	Cluj-Napoca (Romania)
Type of business or sector	Credit institutions
Period	10/1993 - 30/06/1994
Occupation or position held	Financial controller;
Main activities and responsibilities	Thematic financial control at economic agents in Cluj; Conformation to lawfulness and discharge from administration according to control themes;
Name and address of employer	Romanian Court of Auditors; The Department of Financial Control of Cluj County;
Address(es)	Cluj-Napoca (Romania)
Type of business or sector	Financial control;
Period	15/11/1985 - 20/10/1993
Occupation or position held	Chief inspector of credits;
Main activities and responsibilities	Industrial enterprises lending divided in direct responsibility, payment control and economic and financial analysis; Conformation to lawfulness and maintenance of business continuity in industrial enterprises by means of lending;
Name and address of employer	National Bank of Romania, Cluj County Branch;
Address(es)	Cluj-Napoca (Romania)
Type of business or sector	Credit institutions

Education and training

Period	11/1993 - 18/12/1997
Title of qualification awarded	PhD in Economics;
Principal subjects/occupational skills covered	Economic and financial analysis in banking;
Name and type of organisation providing education and training	BABEŞ - BOLYAI University (The Faculty of Economic Sciences);
Address(es)	Cluj-Napoca (Romania)
Period	November 1995 - November 1995
Title of qualification awarded	Course graduation certificate;
Principal subjects/occupational skills covered	Bank assets and liabilities management;
Name and type of organisation providing education and training	Romanian Banking Institute; (Higher education;)
Address(es)	Bucharest (Romania)
Period	02/1991 - 03/1991
Title of qualification awarded	Course attestation certificate;
Principal subjects/occupational skills covered	Business english
Name and type of organisation providing education and training	Edinburgh University – United Kingdom of Great Britain; (Higher education;)
Address(es)	Edinburgh (England)
Period	02/1990 - 03/1991
Title of qualification awarded	Post-graduate course certificate;
Principal subjects/occupational skills covered	Financial and monetary stability;
Name and type of organisation providing education and training	The Academy of Economic Studies (Higher education institution;)
Address(es)	Bucharest (Romania)
Period	01/10/1981 - 15/07/1985
Title of qualification awarded	University degree diploma
Principal subjects/occupational skills covered	- Finance and accounting; - Management; - Mathematics applied to economics; - Economic and financial analysis; - Economic statistics; - Banking operations technique; - Macroeconomic prognosis; - English;
Name and type of organisation providing education and training	"Babeş-Bolyai" University (The Faculty of Economic Sciences)
Address(es)	Cluj-Napoca (Romania)
Period	15/09/1976 - 15/07/1979
Title of qualification awarded	High school diploma;
Principal subjects/occupational skills covered	Radio-electronics and telecommunications;

Name and type of organisation providing education and training „George Barițiu” High School
 Address(es) Cluj-Napoca (Romania)

Personal skills and competences

Mother tongue(s) **Romanian**

Other language(s)

Self-assessment

European level (*)

English

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
B2	Independent Speaker	B2	Independent Speaker	B2	Independent Speaker	B2	Independent Speaker	B2	Independent Speaker

(*) [Common European Framework of Reference for Languages](#)

Social skills and competences

Collaboration and teamwork, willingness to participate in individual and group projects, within and outside normal working hours, collegial spirit, empathy.
 Development of communication skills in the banking and academic environment (courses, seminars, lectures, scientific sessions), in the context of the specific requirements of management positions held and especially through study, reading.

Organisational skills and competences

Management and planning of a project team or a team work, taking the responsibility of member / group leader.

Technical skills and competences

Use of multimedia and laboratory technical devices and equipment.

Computer skills and competences

PC use for various types of activities (documents editing, electronic presentations, multimedia applications, Internet navigation) – acquired in the classroom and by continuous elaboration of paper works and service reports on computer.

Artistic skills and competences

Admirer of fiction, historical and social literature, theatre, classical and modern music concerts and painting.

Other skills and competences

Discipline, responsibility, responsiveness to new, adaptability, creativity and originality, interest and effort to continue personal improving.
 Military service with sport and military skills.

Driving licence

B class

Additional information

- The memorandum of activity is detailing the main aspects of teaching and scientific activity.
- Military service from October 1980 to June 1981, MU Infantry, Oradea, service book, sub-lieutenant in reserve.
- Marital status: married, two children.
- Contacts or references may be provided on request.

Annexes

1. List of published works.
2. Copies of diplomas and certificates acquired, copies of proofs of employment as well as copies of scientific or educational materials developed over time.